

MICHAEL D. FREDE, P.E.

**67 West Oakwood Drive
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PROFESSIONAL EXPERIENCE

1998 – Present: President/Chief Executive Officer – Caleb Acquisitions, LLC - Responsible for the overall growth and direction of this Brownfield restoration and development company. Established the firm's corporate vision and provided strategic planning, guiding the firm's long term development. Handled various corporate issues including monitoring the culture of the firm to ensure that a positive atmosphere exists within the company and employees. Carefully analyzed the effects of corporate actions to direct the company toward its stated vision. Responsible for day to day management, including the technical, administrative and business development operations on projects. Coordinated effective business development programs to identify Brownfield's available for acquisition. Evaluated industry trends to facilitate continual development of services in response to market needs. Oversaw the evaluation of potential property acquisitions and managed all acquisition activities. Supervised the creation of all development plans and approved all design details and development budgets. Secured all necessary financing for acquisition and development activities. Frequent writer and subject in newspapers and trade magazines, and speaker at local, state, and national conferences.

1996 – 2008: Chief Executive Officer – Drake Environmental, Inc. - Responsible for the overall growth and direction of this environmental consulting firm. Established the firm's corporate vision and provided strategic planning, guiding the firm's long term development. Handled various corporate issues including monitoring the culture of the firm to ensure that a positive atmosphere exists within the company and employees. Carefully analyzed the effects of corporate actions to direct the company toward its stated vision. In addition, served as an expert witness when retained by clients for specific cases involving environmental issues. Also conducted peer reviews of projects managed by other consultants.

1990 – 1996: President – Drake Environmental, Inc. - Responsible for day to day management, including the technical, administrative and business development operations on projects throughout the Midwest. Developed technical solutions to resolve a variety of client problems. Completed final review of reports and proposals. Served as liaison between clients and regulatory agencies to resolve technical disputes. Established scopes of work and cost estimates for proposals. Managed technical staff to ensure effective service conditions existed. Responsible for coordinating effective business development programs to obtain new clients and maintain existing client base. Evaluated industry trends to facilitate continual development of services in response to market needs. Conducted seminars for attorneys, lenders, real estate brokers, and members of industry.

1989 – 1990: Senior Project Engineer – STS Consultants, Ltd. - Member of the environmental and geotechnical groups of this national consulting engineering firm on

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projects throughout the United States. Supervised staff in the coordination of environmental and geotechnical engineering projects. Responsible for planning, implementation, and completion of environmental and geotechnical exploration, preparation of project reports, field monitoring, testing, and preparation of field construction services reports. Responsible for client satisfaction, budget management, and schedule adherence.

1987 – 1988: Project Engineer – STS Consultants, Ltd. - Member of the environmental and geotechnical groups of this national consulting engineering firm on projects throughout the United States. Managed numerous environmental projects, including property transactions, underground storage tank closures, preliminary contamination investigations, in-depth remedial investigations and feasibility studies, and remediation/long-term monitoring actions. Also managed geotechnical field investigations, designed building foundations and road structures, and developed construction monitoring programs.

1985 – 1987: Project Engineer – Giles Engineering Associates, Inc. – Served as an environmental, geotechnical, and construction material engineer for this national engineering firm on projects throughout the United States. Managed numerous environmental projects, including property transactions, underground storage tank closures, preliminary contamination investigations, in-depth remedial investigations and feasibility studies, and remediation/long-term monitoring actions. Also managed geotechnical investigations, designed building foundations and road structures, and developed construction monitoring programs.

1984 – 1985: Staff Engineer – Thomas - Hartig & Associates, Inc. - Managed projects within the geotechnical and construction services divisions of this engineering consulting firm in southwestern United States. Participated in geotechnical investigations, designed building foundations and road structures, and developed construction monitoring programs.

1983 – 1984: Field Engineer – Thomas - Hartig & Associates, Inc. - Supervised field sampling activities, construction monitoring and material testing duties on a wide range of construction projects.

1983: Laboratory Technician – City of Phoenix - Assisted a materials laboratory with the testing of soils, concrete and asphalt. Followed specific testing methods and quality control procedures.

FIELDS OF EXPERTISE

- Brownfield Acquisition, Restoration, and Development
- Soil and Groundwater Investigations, Remediation Design, and Monitoring Programs
- Government Entitlements
- Self Storage Facility Development and Management
- Foundation, Floor Slab, Pavement, and Retaining Wall Design and Failure Analysis
- ASTM Field and Laboratory Testing on Soils and Construction Materials

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SKILL AREAS

- Business Development
- Strategic Planning
- Financial Analysis
- Project Management
- Relationship Building
- Creative Problem Solving

EDUCATION

- Bachelor of Science in Civil Engineering – Geotechnical emphasis, University of Wisconsin – Milwaukee, 1982
- Completed 18 credits in master’s degree program for Environmental Engineering, University of Wisconsin – Milwaukee – Graduate School
- Completed three semesters of coursework in Business Administration – Management emphasis, University of Wisconsin – Oshkosh
- OSHA 40-hour hazardous waste operations, emergency response training Supervisor, annual 8 hour refresher training, and American Red Cross standard first aid and CPR
- Factory Certified Security System Installer

REGISTRATIONS and PROFESSIONAL AFFILIATIONS

- State of Wisconsin – Professional Engineer, No. 25897
- State of Illinois – Professional Engineer, No. 062-050572
- State of Michigan – Professional Engineer, No. 39957
- State of Nevada – Professional Engineer, No. 13644
- Wisconsin City/County Management Association
- Wisconsin Self Storage Association
- Self Storage Association

PERSONAL AFFILIATIONS

- Plan Commission Member, City of Delafield, Wisconsin
- Board of Directors, Foundation for American Christian Education, Chesapeake, Virginia